

Vermont Bar Association

Your Member Advantage

Why be a member?

- * **Enhance Your Skills and Make Connections** through discounted CLE, Meetings and Conferences. **Stay Current** in your practice area and get the latest on ethics, practice management and technology. **Network** and keep in touch with colleagues at our social events.
- * **Share Collective Wisdom:** participate and grow through our Section and Divisions with CLE's and our VBA Connect online communities, which provide forums for discussion and sharing based upon your areas of interest. Customize your community experience at [VBA Connect](#).
- * **Engage and Stay Current** through our [website](#), [Bar News](#), [Facebook](#) page, VBA [Blawg](#) and [Twitter](#).
- * **Expand Your Client Base** by becoming a member of the VBA Lawyer Referral Service, a state-wide advertised referral service handling over ten thousand calls a year. Your next big case could be from VBA's [LRS!](#)
- * **Personal Reward:** Studies show that doing good makes you feel good! Participate in the many [Pro Bono opportunities](#) the VBA has to offer. Rule [6.1](#) of the Vermont Rules of Professional Conduct encourages each of us to devote at least 50 hours of our professional time each year to the representation of indigent or low income clients. While it is a struggle to build pro bono time into a busy practice, the reward, personally and to our system of justice are well worth the effort.
- * **Discounted Products and Services** from our Affinity Partners, read on for details about our Affinity Partners and their offerings!

Why be a member?

(continued)

Passport to “Members Only” features on website portal including:

- * **Casemaker** - a comprehensive online legal research library featuring Vermont, state and federal court decisions, statutes, codes, rules of procedure, state agency decisions, Green Mountain Care Board and Labor Relations Board decisions, advisory ethic opinions and more! VBA members also have access to a huge library of materials from twenty-eight other states, including every New England jurisdiction, the US Supreme Court and Court of Appeals.

Members also receive Casemaker Pro, which includes Casemaker Digest, Case Check (citor) and Citecheck, where you can upload a brief and have every citation analyzed!

- * **VBA Online Directory** - an up-to-date, real-time database of Vermont licensed attorneys.
- * **VBA Connect** - Online communities by practice area or area of interest where discussions can be archived and searched, libraries can be shared and your experience can be customized. Check out all the current discussions at [VBA Connect](#)! VBA Connect also has an up-to-date Member Directory with the option to create profiles.

The VBA represents your profession and is your voice in policymaking

Advocacy - The VBA is your voice at the State Capital. The VBA pursues a legislative agenda to enhance the practice of law and improve administration of justice. As a member you have a voice in shaping the VBA's legislative agenda to improve the practice of law for you and your clients. Follow the VBA Legislative [BLAWG](#) and your [VBA Connect](#) online communities where our Government Relations guru Bob Paolini provides updates of what is going on in the State House.



Affinity Partners

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▶ Healthcare

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- ▶ At **HealthiestYou**, we are transforming how people access healthcare. Whether by app, phone or video, we provide 24/7 access to board-certified physicians with an average of 20 years medical experience. But more than just access to quality doctors, you will have access to dedicated client success teams and price transparency tools. At no cost to your employees. With the experience, clinical quality and proven ROI, there's a reason why our members love us.
- ▶ *To learn more contact: Pinnacle Financial - 1-800-200-5434*

[HealthiestYou Features](#)

[Five Reasons Why HealthiestYou is a No-Brainer](#)

▶ Law Firm Consulting

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- ▶ Red Cave Law Firm Consulting is a subscription-based business management consulting service for lawyers and law firms. Attorneys get paid to deliver substantive work for clients -- not to wring their hands over business management decisions. Red Cave gives you and your law firm regular access to concierge-level consulting services, so that you can spot issues in your practice, set an agenda for resolving them and schedule regular conversations to move the ball forward. Grow your firm, increase your revenue, find more time: engage a consultant, and build your new law firm, starting today.
- ▶ Check out Jared's Vermont Law Practice Management [Blog!](#)

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▶ Document Management

TurboLaw

- ▶ **TurboLaw** is a legal document and time and billing software used by thousands of attorneys for over 20 years. TurboLaw provides thousands of smart legal documents and court forms for most common areas of law at your fingertips. TurboLaw also offers a simple way to track time, bill your clients easily, and get paid quickly. For more information and a free 14-day trial, visit www.turbolaw.com.
- ▶ Members of VBA are entitled to a 10% discount on the first license valid for one year. Please use the code VBA to take advantage of this offer. Let TurboLaw help you earn more money, get more clients and get home on time.

▶ ABA Web Store

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▶ ABA Publications Discount Program: Your Vermont Bar Association membership entitles you to a 15% discount off the list price of any of the American Bar Association's more than 300 titles, whether or not you're a member of the ABA. It's easy to do. Shop at the ABA bookstore www.ababooks.org. Use the VBA purchase Promo Code PAB9EVTB when making your purchase and the 15% discount will be applied to your total

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► Certified Legal Nurse Consultants - Medical Education Specialists

A. R. Totten & Associates, LLC
Certified Legal Nurse Consultants
Medical Education Specialists
Post Office Box 4416
Bennington, Vermont 05201-4416
Phone: (802) 855-7850
www.artottenassociates.com



ATTENTION VBA MEMBERS!

Totten & Associates offers VBA members an exclusive 20% discount off your first Invoice on ANY of our consulting services (promo code: VBA-20). We serve both Plaintiff and Defense counsel with:

- Case Screening for Medical Merit - Record Review & Analysis
- Attendance at IMEs - Location of Expert Witnesses - Chronologies
- Witness Interviews - Case Preparation - Analysis of Standards of Care
- Interpretation of Medical Tests; Physician and Autopsy Reports
- General Medical Questions and much more...

So call us today... our initial consultations are always FREE!

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- ▶ Consulting Services



- ▶ VBA Members receive a 10% discount off our fees!

- ▶ Arthur G. Greene Consulting, LLC is dedicated to providing personalized consulting services to small and mid sized law firms to help our client's maximize the firm's potential and achieve their long range goals. Our services include helping to plan for succession, assessing law firm profitability and all aspects of running and managing a law office. With the aging of Bar members throughout the country, Arthur has written and published "Arthur Greene's Practical Guide: Succession Plans for Law Firms and Rewards for Retiring Lawyers.

- ▶ It is available through the website.

- ▶ Arthur G. Greene Consulting, LLC
Supporting and Advising the Legal Community
3 Executive Park Drive, Suite 9
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603-471-0606

www.arthurggreene.com

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- ▶ Call 866-376-0950 or visit <https://lawpay.com/vtbar/>

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► Insurance Needs



Since the early 1990's Pinnacle Financial Corporation has partnered with the Vermont Bar Association to provide the VBA membership with a wide range of insurance products. Benefits offered include, but are not limited to, health insurance, vision, dental, life and disability. Pinnacle Financial also offers unique healthcare funding strategies and an exclusive prescription drug purchasing product that can save as much as 40% of your prescription drug costs. Pinnacle Financial is also certified in long term care and Medicare supplements. Pinnacle Financial represents the Vermont bar membership, not an insurance company.

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▶ Law Practice Management Software



▶ Clio is the most widely-used, cloud-based practice management system in the world. Everyday, tens of thousands of lawyers use Clio to schedule meetings, organize cases, track time, and invoice their clients. Accessible from your Mac or PC, Phone or Tablet, Clio allows lawyers to take control of their practice from any device, in any location, at any time. Clio even integrates seamlessly with other popular applications like LawPay, Dropbox, Quickbooks Online, Gmail, and Office 365.

▶ Vermont Bar members receive a 10% lifetime discount on Clio. Sign up today at <https://landing.goclio.com/vtbar>.

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► Legal Research



VBA members have exclusive Access to Casemaker Pro, a comprehensive on-line research library featuring Vermont state and federal court decisions, statutes, codes, rules of procedure, Green Mountain Care Board and Labor Relations Board decisions, state agency decisions, advisory ethic opinions and much more.

VBA members have access to a huge library of materials from twenty-eight other states, including every New England jurisdiction, the United States Supreme Court and Circuit Court of Appeals opinions. With Casemaker Pro, members have access to the Casemaker Digest, Case Check (citor) and Citecheck, where you can upload a brief and have every citation analyzed!

Members access Casemaker through the VBA's site, using their User Name and Password to enter the Casemaker Web Library. The search engine is as fast and permits natural language and Boolean searching. View the tutorials on the Casemaker website to get started!

Casemaker Helpdesk: 1-877-659-0801 helpdesk@lawriter.net

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► Marketing Software

PracBuilder provides Web-based software to help lawyers, especially solo and small firm practitioners, grow their practice. Acting as a virtual marketing director, PracBuilder informs lawyers of how and when to engage clients to strengthen client relationships and increase referrals.

PracBuilder offers our members a 20% savings on the PracBuilder software application. Please visit PracBuilder's web page at <http://www.pracbuilder.com/vermontbar>. Promotion Code VTBAR.

PracBuilder will also provide training and support to our members

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► Personal Insurance



Exclusive Group Savings for VBA Members!

Liberty Mutual Insurance offers a wide variety of insurance products including Auto, Home, Renters, Snowmobile and Watercraft, coverage as well as Life and Annuity products to meet your family's needs. Liberty Mutual's affinity program is the industry's most-sponsored voluntary auto and home insurance benefit, with more than 13,000 affinity group relationships including the Vermont Bar Association.

www.libertymutual.com/VBA

Jim Moran
28 Walnut St., Ste 110
Williston, VT 05495
Phone: 802-872-7778 x 52567

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► Professional Liability Insurance



ALPS - The endorsed lawyers' professional liability insurance company of the Vermont Bar Association

Founded in 1988, ALPS changed the industry by providing stable, responsibly priced lawyers' professional liability insurance coverage. Today ALPS protects more than 14,000 attorneys nationwide and is endorsed by or affiliated with more state bar associations than any other insurance company, including the Vermont Bar Association. ALPS holds true to its original vision - to continually identify needs and provide solutions to attorneys, their firms, and local and state bar associations and foundations. ALPS is rated A- (Excellent) with a Stable Outlook by A.M. Best.

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learnmore@alpsnet.com
www.alpsnet.com

ALPS Attorney Match is a free online resource connecting attorneys from all walks of the profession. Create your profile and start connecting with other lawyers now by clicking [HERE](#).



▶ Rental Car Discount

Affinity partners



- ▶ Vermont Bar Assn Members can save up to 10% off your car rental with Hertz. Your discount CDP#85454 is the key!
- ▶ Wherever your travel takes you, close to home or around the world, your CDP#85454 is the key to special savings. Be sure to include it in all of your reservations. Click here for the lowest rates, specials offers and information about Hertz locations, vehicles or service
- ▶ <https://www.hertz.com/rentacar/specialoffers/index.jsp?targetPage=specialOffersPerCategoryView.jsp&LinkType=HZLK>
- ▶ Or call Hertz at 1-800-654-2210.

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▶ Grow Your Solo/Small Firm Practice

- ▶ The Vermont Bar Association is partnering with Solo Practice University® to offer its members a preferred discount on tuition when they enroll as a semi-annual or annual student. Solo Practice University® is the only online educational and professional networking community designed to help lawyers and law students create and build their solo and small firm practices.
- ▶ VBA members get an exclusive discount to Solo Practice University where you will find more than 1200 individual classes from more than 60 faculty on the 360 degree experience of opening a solo/small firm practice. Network with similarly situated solo/small firm practitioners from across the U.S. and globe who are choosing to build a thriving 21st century law practice. You will also receive a *free one half hour law practice management consultation* to help you through challenges in your practice when you enroll as an annual student.
- ▶ Going solo doesn't mean going it alone. The VBA and Solo Practice University® will help you to succeed.
- ▶ <http://solopracticeuniversity.com/vtbar/>

SOLO PRACTICE UNIVERSITY®
the practice of law school

"The courses on Solo Practice University® have changed my life, my outlook on my profession, and made me believe in myself."



Jacob K. Los Angeles

ENROLL NOW

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► Retirement Program

Does your retirement plan offer no out-of-pocket expenses, professional fiduciary services, a broad range of investment options, and full-service administration? Ours does! The ABA Retirement Funds Program (“the Program”) has been providing affordable 401(k) plans exclusively to the legal community for 50 years. The Program’s bundled approach allows your firm to keep its focus on the success of the practice. We provide you with trustee, record keeping, tax reporting, compliance testing, investment management, and participant communication services - all from a single source - at no additional cost to your firm. Maybe it's time to find out what's inside your 401(k). Call us at 866-812-3580 for a free consultation or visit

<http://abaretirement.com/welcome/Vermont> for more information.



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► Smith.ai Virtual Receptionist & Intake Service

Missing calls? Losing time to interruptions? Let our receptionists help.

Smith.ai is a superior call answering and intake service for solo and small-firm attorneys. We help you run a more professional, productive, and profitable practice by handling your calls, so you can focus on work.

Our live, U.S.-based receptionists can:

- Answer, transfer & return calls
- Qualify leads & intake new clients
- Book appointments & collect payments

Features include:

- Spam blocking
- Calendar & CRM integrations
- Bilingual receptionists
- Overflow call handling
- Complex call routing
- Predictable per-call pricing

Plans start at \$60/month with no contracts or setup fees.

Vermont Bar Association members get \$50 off with code VBA50. This code can be combined with our 30-day/10-call free trial for \$110 in total savings.

Smith.ai also offers a cloud phone system, Keypad, which can be used on its own or with the receptionist services to route, track, and monitor calls. Plans start at \$25/month and include 1 local or toll-free number, 1,000 minutes, and 250 texts. Fax, call recording, and voicemail transcription are optional add-ons. Learn more at <https://keypad.smith.ai>.

Website: <https://smith.ai>

Phone: 650-727-6484

Email: hello@smith.ai

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▶ Secure Email



- ▶ Are you protecting your clients' privacy online? Send and receive secure email, large files and signature documents online without requiring your client to register for an account. VBA members can enjoy a FREE Month Subscription. No credit card required. Visit www.SenditCertified.com/vba to get started now.
- * SenditCertified is simple, secure and always available.
- * Set up takes minutes, with no download or training required.
- * Send discovery items, motions, depositions - even signature documents - through an encrypted pathway so you know your client's information is protected and E-SIGN compliant.
- * A monthly subscription provides unlimited use and costs less than sending just one envelope via FedEx or USPS Express Mail.
- ▶ VBA members can view a free, recorded demo or sign up for a FREE 6-Month Subscription by visiting www.SenditCertified.com/vba.

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- ▶ **Shipping Services**



- ▶ <http://www.savewithups.com/vba/>

- ▶ UPS is pleased to help members save time and money through special services and shipping discounts. We put the power of logistics to work for you every day by providing speed, outstanding reliability and technology tools so you can focus on your business - not your shipping.

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► Software Training

- The Vermont Bar Association has partnered with KnowledgeWave to offer our members a special tuition rate for its [Log on to Learn](#) web based service that provides software training through video, step by step tutorials and quick reference guides. This system was designed to compliment traditional classroom training in the modern corporate environment, self-paced, low cost and available anytime, anywhere.

- Click [HERE](#) to Learn More about Log on to Learn.

For Additional Information Please Contact:

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